



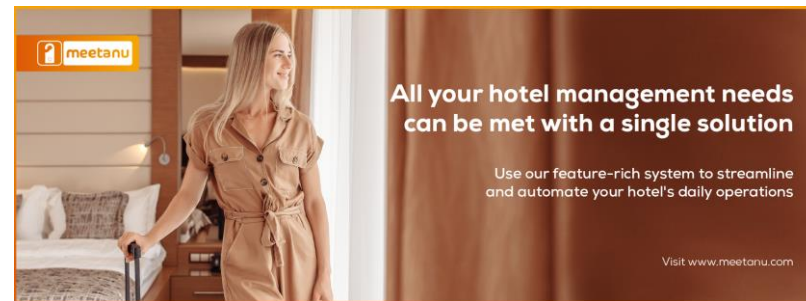
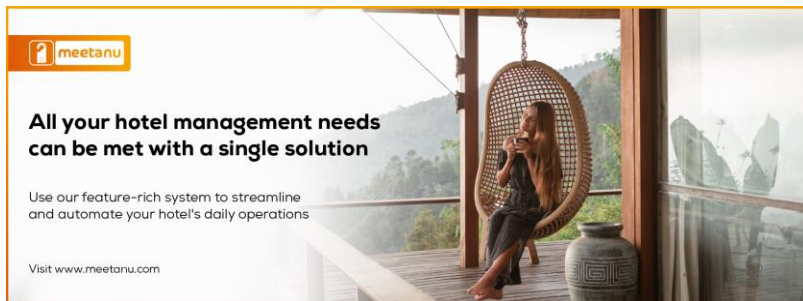
Grow Your Business With meetanu-

One centralized platform
for managing your property and your guests .

Prepared by Steam Core Global (Private) Limited

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Proposal for Software as a Service (SaaS) for Hotel Property Management – “meetanu”

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Product

meetanu –Unified Hotel Management Platform



meetanu is a hotel management system that runs at the core of your hotel, simplifying and organizing all your hotel's operations.

Like the heart, without which your hotel cannot function or grow. Traditional hotel management practices consume a large amount of your time and produce sluggish results.

The best results can be achieved with less effort using meetanu .



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Grow Your Business With meetanu



Booking Engine
& Front Desk

Operations

Revenue
Management

Room
Management

Booking Engine & Front Desk



Direct Booking Engine

Increase revenue by 43% by taking direct bookings from your website and Facebook page.



Digital Catalog

Digital catalog is a sales technique that is used by businesses to group many items together in an online store which gives a clear digital visual about their product categories.



Payments

Process deposits, payments and refunds quickly, easily and securely within your meetanu Platform



Front Desk

Manage your property's operations and guests' from our digital front desk



Dashboard View

Web-based dashboard let you visualize the Key Performance Indicators(KPIs) and other strategic data for your organization at once.



Channel manager

Improve occupancy and get up to 46% more reservations by distributing your property on the more local and relevant booking channels where **meetanu** will provide APIs to connect with any Channel manger solutions



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Booking Engine & Front Desk (Contd..)



Billing

Generate an invoices based on the required folios and provides many options such as group invoicing, pre and post invoicing facilities etc.



POS

The user (cashier/steward) will be able to enter the data into the system by using the Touch Kiosk available at various locations and the system of the business that will provide user friendly functionality throughout the process right up to bill settlement. Users will also be able to direct the KOT/BOT up to the expected location via the system automatically. However, the users should bill the customer according to the given table.



Encashment

Currency exchanges are done in hotels through a strict system of checks and records which will be facilitated at **meetanu**.



Tour Operator

Simplified operation model of tour operators will be facilitated and provide many functionalities to manage Tour operator rates and packages.



PABX

Monitoring and billing function of the telephone calls are provided.



History

A record maintained for each guest who has stayed at the hotel with a separate entry for each visit and details of pertinent preferences. This is a valuable reference tool for reservations, marketing, and credit departments.



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Operations



Housekeeping

See the status of each room—clean or dirty, vacant or occupied—and assign housekeepers to rooms as necessary for its own functionality such as rooms checks updates, room inventory updates etc..



Registration Cards

Automatically prepare a registration card for an easy and quick check in.



Click & Drag Calendar

Enjoy a visual, drag-and-drop calendar of all of your rooms and reservations. Manage your property right from the calendar.



Reservation

Keep track of where your reservations came from, whether from OTAs like Booking.com and Expedia, from your online booking engine, or from walk-in Guests etc



Central Reservations

Bookings for all your properties from one group reservation screen as and when required



Invoicing

Generate an invoices based on the required folios and provides many options such as group invoicing, pre and post invoicing facilities etc.



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Operations (Contd..)



Email Automation

Enhance the guest experience with automated emails.



Currency Conversion

Convert your default rates into a desired currency on a per-channel basis. Create a rate, and then convert it into a desired currency for visitors who use it.



Unified Booking Experience

User can browse through all available rooms across all your properties



Multi-User Roles

Create multiple users with different permissions. Give administrative access only to the right employees.



Invoicing

Generate an invoices based on the required folios and provides many options such as group invoicing, pre and post invoicing facilities etc.



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Operations (Contd..)



Digital Inventory

This allows tracking inventory levels, orders, sales and deliveries which create a smooth flow between all these tasks to manage the inventory at its best.



Manage & Secure Data

Ethically and securely collect, store and manage data and information for the purpose of improving overall services, processes, product and Guest information.



Product Search

This will improve the quick accessibility and visibility to search products without a struggle. Search option will provide the result with certain filters such as price ranges, brands etc.



Consumer Insights

This will bring to an understanding on how your client thinks and feels about your products. Most importantly to realize what are the guests' buying behaviours, demand and perspective towards the goods.



Online Payments

This grants any party to accept payments over the web through internet connection with 100% guaranteed secured online payment methods.



Dynamic Product Categories

This will allow guests to view different product categories such as new arrivals, best deals, seasonal sales etc.



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Revenue Management



Reports

Generate, print, download, and share production, daily, and financial reports-plus more standard reports.



Dashboard

See exactly what is happening in finance standpoint and what needs to be done at your property today, tomorrow, and for the rest of the week.



IPG Integration and Monitoring

Integrate with the world's most popular payment gateways and monitor.



Group-level Analytics

See detailed analytics about how each property performs, and how the group as a whole performs



Revenue Activity Logs

See who changed, canceled, created, moved, or adjusted any transactions



Support with third party tools and solutions

Fully support on any third party API's or solutions with integrations requirements upon agreements such as Online Channel Manager, AI tools reservation engines etc.



Backend Automation with



meetanu is an innovative state-of-art Software as a Service (SaaS) platform that enables accepted trade practices and hotel-management best practices. meetanu can facilitate needs of various types of properties ranging from hotels, motels, resorts, clubs, small hotel franchisees, clubs, condominiums, hostels, apartments etc.

Services are offered on a monthly occupation model, where Guests could register a service request online with ease & pay online using credit/debit cards

Intuitive user experience & interfaces of meetanu and affordable payments model, empowers Guests with cutting edge cloud technology, channelling transformative digital solutions to local private & government sector enterprises.

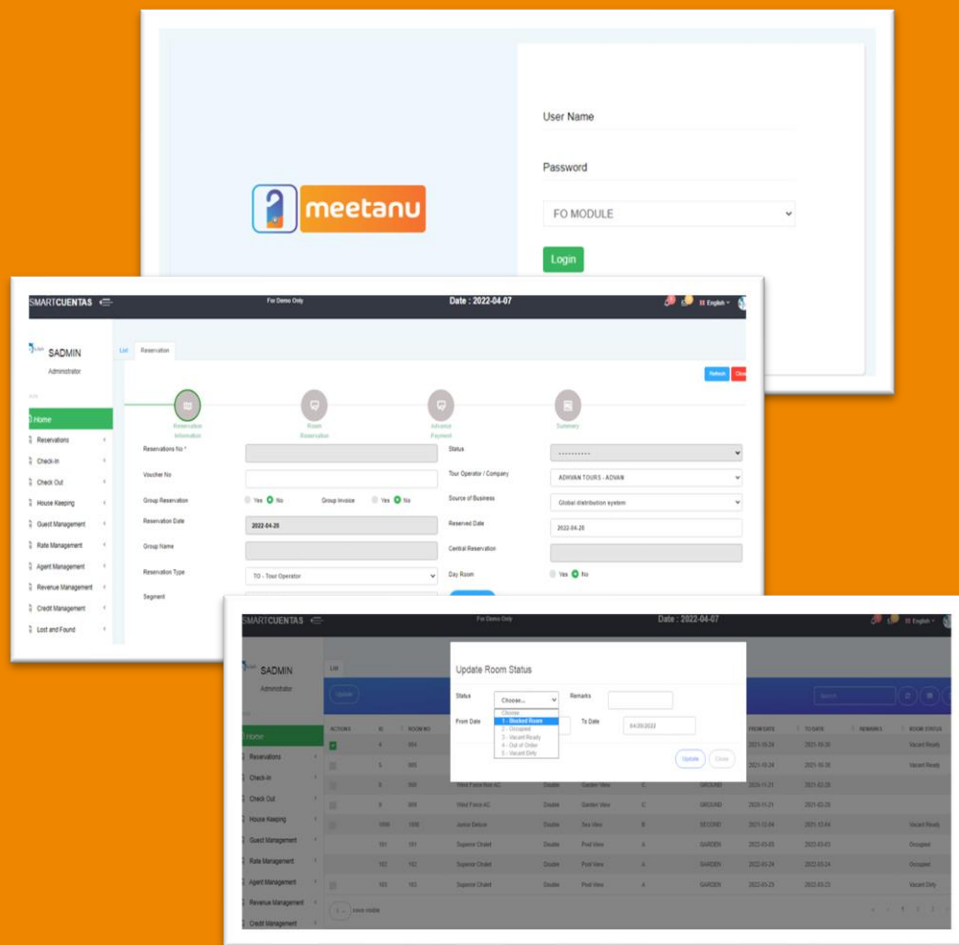


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Start using with Zero Investment

Connect with your valuable Guests virtually via a digital product portfolio, transforming the business to next level Hotel management platform..



Product Benefits

For Hotelier

Sell Rooms Online

Platform allows you to create an online shop instantly and start selling with few clicks by transforming your traditional goods and services offerings into digital.

Attract New Guests

This online shopping platform helps you to attract new Guests as it will reach to many Guest worldwide and create new business opportunities online which generates a new horizon for the business.

Zero Investment

Lanka Technologies will undertake to implement and maintain the complete software platform with zero cost to the Hotelier.

Accept Online Payments

Your business can now accept online payments via credit & debit cards by creating a user-friendly online consumer experience for the Guests.

Fast Setup

Hotelier will be able to perform setting up the online platform for the business through an online website; uploading brand images, colour themes, product images, descriptions, new arrivals, new deals etc in.



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Dashboards

Hoteliers who choose own domain able to monitor orders, inventory, Guess information through a user-friendly dashboard which could cater a clear picture for forecasting demand, stock and future decision making.

Notifications

Hotelier will be notified with online orders real-time to provide a quick service towards the Guests and make necessary arrangements.

No To Sales Pressure

Hoteliers / Guests no more need to worry on meeting sales targets for the defined period as online platform will reach to wider range of Guests worldwide which increases a greater number sales oftenly.

No Crowds & Queues

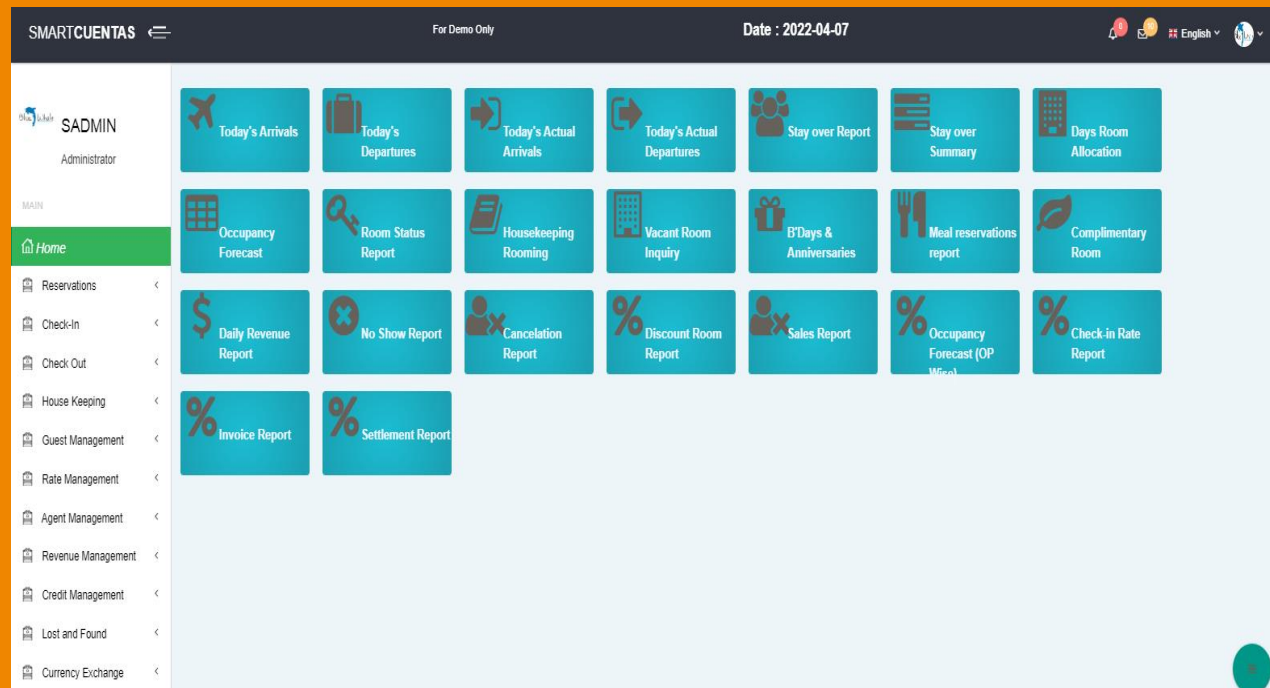
No Crowds or queues in the stores anymore as Guests could shop anytime from anywhere at their convenient and get the goods delivered to their doorstep.

Control

A better control on Guess demand, inventory, scrap and damaged items will take place as it is systemised and transparent to monitor by the Hotelier.



Control is On Your Hand



Product Benefits

For Your Guests

Consumer Web Application

It is an user-friendly web application which is accessible through any internet browser by the Guests to shop anytime anywhere at their convenient.

Subscribe For Newsletters

Guests will be updated time-to-time with the ongoing deals, new arrivals and Guess favourites through newsletters which creates awareness of their oftenly shop place.

Offers & Brand Promotions

Alerts on trending deals, promotions and debit / credit cards offers will be notified to the Guests so that they would not miss any offer provided by their favourite shop.

Credit & Debit Card Payments

Guests could process their online purchases with an online payment method such as through their credit or debit cards.

Guess Account

100% guaranteed a secured Guess profile and the Guests online payments will be maintained with reliably configured security levels.

More Variety

Guests could browse and view variety of products relevant to a certain product categories within few clicks in the business website.



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It is a
Win-Win
phenomenon that **Guest**
and **Hotel** will enjoy
at the same time.

Service/Business Model



Steam Core Global (Private) Limited will undertake to build and maintain the complete software platform with zero cost for Hotelier. Both Hotelier and Lanka Technologies will operate the platform on a per-transaction revenue share basis.

- Stemcore will host & maintain the solution.
- Hotel will share an agreed percentage of revenue generated through sales on online platform.
- There will be no implementation cost to Hotelier
- There will be no setup fee for the Hotelier.
- There is no hosting fee for the Hotelier.
- There will be no maintenance cost to Hotelier.
- Updates on new features without any additional charge.
- Hotelier is responsible for promoting the platform through online & offline channels.



Feature & Fee Structure - <https://meetanu.com/meetanu-pricing/>

	Option A - Pay as You Grow Ideal for hospitality service businesses looking to boost performance and have greater control over their operations with more advanced features for flexible rates	Option B – Fixed Monthly Price Ideal for hospitality service providers wishing to improve performance and obtain complete control of their operations with more advanced capabilities for Fixed rates.
Use your own domain name	Free	Free
Setting up and configuring the following modules after the initial setup and configuration of the meetanu platform. • Front Desk Module • Back Office Module • Direct Booking Module • Point of Sales Module • Outlets Module • Reports Module • Management Dashboards Module	Free	Free
Training and Support: • Phone • email • 24/7 Chat included	Free	Free
initial setup and configuration of the meetanu platform.	150 USD Fix rate is applicable for initial setup	150 USD Fix rate is applicable for initial setup
Available add-ons (Optional Modules) Inventory Module – Accounts Module –	Inventory Module – 75 USD Fix rate Accounts Module – 75 USD Fix rate	Inventory Module – 75 USD Fix rate Accounts Module – 75 USD Fix rate
Platform usage fee -	Monthly Billing -1% from Revenue	Monthly Billing -10 USD Per
Minimum monthly commitment (To be paid only if total platform commission is lesser than minimum commitment)	150 USD	150 USD

Thank you!

For further inquiries please contact :

Vice President – Global Sales

hello@meetanu.com | www.meetanu.com



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